

R. Timothy Bryan

Shareholder

T 301-231-0935

F 301-230-2891

E tbryan@shulmanrogers.com

Timothy Bryan, Chairman of the Firm's [Commercial Finance Practice Group](#), provides his clients with creative and cost-effective solutions to their legal and business matters. During his 30-year legal career, Tim has amassed significant knowledge in the corporate finance arena, concentrating on commercial finance transactions ranging from \$5 million to in excess of \$500 million across a myriad of industries such as manufacturing and distribution, healthcare and biotech, telecommunications and IT, government contracting, media and marketing, cannabis and other business services.

Tim represents banks, commercial finance companies, debt funds, alternative capital providers, equity sponsors and portfolio companies in a wide range of senior and subordinated debt transactions from term sheet to final documentation. His expertise includes cash flow loans, asset-based lending, mezzanine finance and unitranche lending. He also advises private equity funds and middle-market companies in investments and acquisitions and works with lending professionals and in-house counsel to improve their internal forms and procedures for successful and efficient lending practices.



BAR & COURT ADMISSIONS

District of Columbia

Maryland

Virginia

U.S. Court of Appeals, 4th Circuit

U.S. District Court for the District of Maryland

U.S. District Court for the Eastern District of Virginia

U.S. District Court for the Western District of Virginia

U.S. Bankruptcy Court for the Eastern District of Virginia

U.S. Bankruptcy Court for the Western District of Virginia

U.S. Bankruptcy Court for the District of Maryland

EDUCATION

University of North Carolina
School of Law, J.D., 1991

North Carolina State
University, B.A. Economics,
B.A. Business Management,
1987, *summa cum laude*

Tim also has significant experience in corporate bankruptcy matters, and represents lenders and other capital providers in workouts and restructuring of troubled loans, debtor-in-possession financing and cash collateral matters. His experience successfully navigating business bankruptcy cases gives him a 360-view of commercial finance transactions, which he uses to outline the potential risks of a transaction to his clients, enabling them to make well-informed decisions in both bull and bear economies. Clients appreciate that Tim helps them close transactions while effectively managing and mitigating risk.

Prior to joining Shulman Rogers, Tim was a partner at several international law firms including: [Duane Morris LLP](#), where he was Chair of the Private Equity Finance Group; [Patton Boggs LLP](#), as Co-Chair of the Finance and Bankruptcy Group; and [DLA Piper LLP](#), where he was a corporate partner in the Finance and Emerging Companies Practice Groups. His experience as the general counsel of an international telecommunications company provides him with a unique perspective on challenges facing both lenders and borrowers.

Tim serves on the Global Board of Directors of the [Association for Corporate Growth](#), and is a past president and board member of the organization's Maryland Chapter. A 1991 graduate of the [University of North Carolina School of Law](#), he was an editor of the [North Carolina Journal of International Law and Commercial Regulation](#), and a *summa cum laude* graduate of [North Carolina State University](#) with degrees in both economics and business management.

Results

Commercial Lending Transactions

- Represented a major bank in a \$250 million senior secured credit facility to an information technology company.
- Represented a private equity fund in financing the acquisition of \$350 million of marina properties

across the U.S.

- Represented a major non-bank lender in a \$95 million senior secured credit facility to a vacation club.
- Represented a major non-bank lender, as agent, in a \$75 million senior secured credit facility to a pharmaceutical distributor.
- Represented a major non-bank lender, as agent, in a \$75 million unitranche credit facility to a nutritional supplements company.
- Represented a major non-bank lender in a \$75 million unitranche credit facility to an energy equipment company.
- Represented a major bank, as agent, in a \$65 million syndicated loan facility to a casino operator.
- Represented a major bank, as agent, in a \$65 million syndicated loan facility to a medical equipment distributor.
- Represented a major non-bank lender, as agent, in a \$60 million senior secured credit facility to a soft drink bottler.
- Represented a major non-bank lender, as agent, in a \$60 million unitranche credit facility to a media and marketing company.
- Represented a major bank, as agent, in a \$40 million syndicated acquisition and working capital facility to an automotive parts distributor.
- Represented a bank, as agent, in a \$26 million syndicated loan facility to a medical equipment distributor.
- Represented bank in a \$25 million acquisition and working capital loan facility to a broadcasting company.
- Represented a shale oil producer in a \$450 million subordinated financing in connection with the acquisition of development properties.
- Represented a scaffolding company in an \$80 million asset-based financing.
- Represented a purchaser, as borrower, in a \$50 million senior secured credit facility in connection with its acquisition of an electronic instruments business.

- Represented a borrower in a \$20 million asset based credit facility and the related restructure of previously-issued equipment bonds.

Mergers, Acquisitions, Asset Sales, and Joint Ventures

- Represented a foreign owned investment company in the acquisition of a majority equity stake of a \$300 million holding company with electric power generation assets in various Caribbean countries.
- Represented a purchaser in the \$100 million acquisition of an instrument division of a major electronics equipment manufacturer with facilities in seven countries.
- Represented a telecommunications testing company in the \$50 million sale of its assets to a Fortune 100 manufacturing company.
- Represented a telecommunications company in a joint venture with a company based in the Netherlands for the marketing of telecommunications services.
- Represented a manufacturer of telecommunications testing equipment in its merger with a public company based in the United Kingdom.
- Represented a private equity fund in various acquisitions including the purchase of a yarn manufacturer, a specialty food products distributor, an engineering services company, and an online media company.
- Represented a telecommunications company in the sale of various fiber optic projects throughout the United States.

Restructurings and Loan Workouts

- Represented a major bank in the restructuring of \$240 million of secured credit facilities to a commercial agricultural operation.
- Represented a group of lenders in the restructuring of \$80 million of credit facilities to a real estate investment trust.

- Represented a major bank in the restructuring of \$70 million of secured credit facilities to a manufacturing company.
- Represented a commercial lender in the restructuring of a \$40 million credit facility with a developer of timeshare properties.

Bankruptcy Representations

- Represented a telecommunications equipment manufacturer in connection with a \$120 million vendor finance facility in the bankruptcy case of a telecommunications company.
- Represented a securitized loan servicer in connection with \$45 million of debt, secured by commercial real estate in four states, in the Chapter 11 case of a borrower and its subsequent asset sale.
- Represented a foreign-owned investment company as an equity participant of non-debtor affiliates of Lehman Brothers Holdings.
- Represented a telecommunications equipment manufacturer and licensor of related software in the restructure and assignment of software licenses in the bankruptcy cases of numerous telecommunications companies.
- Represented a strategic purchaser of assets in a debtor-in-possession financing and asset acquisition in the bankruptcy case of a telecommunications company.
- Represented a foreign-owned investment company as the purchaser of an ethanol production facility from a Chapter 11 debtor.