SHULMAN ROGERS

Mergers and Acquisitions

Whether you are interested in buying or selling a business, or driving growth through a series of acquisitions, Shulman Rogers' team of highly qualified and experienced M&A attorneys can deliver the best possible results for you, regardless of which side of the deal you're on.

After successfully completing hundreds of M&A transactions, worth nearly $5 billion in deal flow, we know a thing or two about how to get clients like you past all of the complexities, challenges and disruptions of an M&A transaction. We strategize with you to formulate creative solutions to complicated problems so you can experience an optimal outcome.

We Make the Process as Easy as Possible

The last thing you need during a merger or acquisition transaction is to have to micromanage the project. We will keep you apprised of what we're doing, where we are in the process, and what it's costing you throughout. In essence, you get transparency, predictability and no surprises. You can be confident you're working with true professionals who will take as much pain out of the process as possible so you can stay focused on running your business and creating more value.

If you are contemplating an upcoming liquidation or acquisition event, contact us today to learn more about why the Shulman Rogers M&A Team is the perfect choice for you.

Results

Private Equity and Venture Capital

- Represented a prominent private equity firm in the acquisition of television broadcast stations from a well-known broadcast company for approximately $125 million; and assisted in the formation and funding of the acquisition vehicle.
- Represented another prominent private equity firm in the acquisition of a German software company for approximately $130 million, and assisted in the formation and funding of the acquisition vehicle.
- Represented a Maryland-based venture capital fund in numerous preferred stock investments in middle-market and early-stage companies.
- Represented mid-Atlantic based private equity firm in numerous acquisitions, dispositions, and restructurings in the consumer goods, industrial products, and business services industries.

Financial Services

- Represented financial advisory firms in over 24 sale and restructuring transactions.
- Represented financial advisory firm in the acquisition, and later the sale, of an employee benefits practice.
- Represented numerous wealth and asset management firms in connection with a nationwide roll-up by large, private equity-backed aggregators.

Aerospace & Government Contractors

- Represented the stockholders and second-generation management team of a naval weapons company in a sale to L3 Technologies.
- Represented a marine technology company in a sale by merger to Danaher.
- Represented the founders of a major software reseller in a sale to a private equity-backed rollup acquirer.
- Represented an aerospace company and a special board committee in a merger with another aerospace company, with a transaction value of approximately $75 million.
- Represented stockholders of a successful cryptographic security company in the sale of their stock to one of the largest U.S. government contractors.
- Represented a major U.S. aerospace company in the sale of an unincorporated division to one of the largest Brazilian aircraft manufacturers.

Technology and Biotechnology

- Represented Singapore-based acquisition vehicle in the rollup of tech-based management services and financial technology companies.
- Represented a publicly-traded biotech company in the acquisition of a distressed competitor.
- Represented an innovative biotech company in a series of preferred financing rounds and acquisitions.
- Represented a prominent biotech company in a $325 million sale to a public company.
- Represented a healthcare technology company in a $150 million sale by merger to Press Ganey.
- Represented a healthcare technology company in a sale by merger to Centene.
- Represented, as outside general counsel, a number of middle-market and early-stage technology companies throughout the mid-Atlantic region and nationwide; and assisted many of those companies with private placement transactions.
- Represented a number of technology companies in the negotiation and creation of joint ventures.

Media & Entertainment

- Represented a prominent media company in the acquisition of assets from the then largest Canadian newspaper company for $235 million.

- Represented two cable companies in the sale of their assets to two national cable company owners, for $530 million and $175 million, respectively.
- Represented a leading licensor and publisher of play scripts for major Broadway plays in the acquisition of a competitor.

Energy

- Represented an oil distribution company in a private equity financing and, subsequently, in the acquisition of nearly a dozen competing companies for purchase prices ranging from $5-100 million.

Hospitality & Food Services

- Represented a restaurant and hospitality company in the acquisition of a well-known restaurant chain.
- Represented a major national hotel chain in the sale of non-core assets.
- Represented a leading wholesale produce seller in sale to Coastal Sunbelt Produce.

Real Estate

- Represented a Wall Street investment fund in a tender offer for shares of a public real estate investment trust.
- Represented a number of real estate companies in the negotiation and creation of joint ventures.
- Represented a prominent commercial real estate brokerage to Colliers International.