

Homeland Security

Shulman Rogers has significant experience addressing the growing threats facing domestic businesses and governments. We proactively reduce risks and grow businesses by: (i) assessing and recommending corrective actions; (ii) obtaining the benefits of SAFETY Act certification; and (iii) advising clients on the best practices to effectively prevent, prepare for, respond to and recover from natural disasters and attacks from terrorists, hackers and insiders. We also help clients navigate the current laws and procedures affecting security matters such as the Foreign Intelligence Surveillance Act (FISA), national security letters (NSL), the Communications Assistance for Law Enforcement Act (CALEA), DHS/FEMA's National Response Framework (NRF), National Incident Management System (NIMS), the First Responder Network Authority (FirstNet) and other law enforcement and counter-terrorism activities.

Our team includes attorneys who have been military officers and government officials and have operational experience with many of the country's top security and communications agencies. We are well-versed and knowledgeable in the core areas critical to effective homeland and corporate security, enabling us to help clients determine how to reduce liabilities, mitigate harm and expedite recovery. Clients appreciate that our lawyers bring a wealth of experience and expertise in key areas, including:

- Cyber Security and Data Privacy
- Domestic and International Regulatory Compliance
- Government Contracts
- Hospitality and Retail
- International
- Real Estate
- Technology
- Business transactions and services
- Litigation

See below for further details.

Cyber Security and Data Privacy

As businesses increasingly rely on technology and the utility of collecting customer data, we have seen a sharp uptick in data breaches. Our team members use their deep experience managing privacy and cybersecurity issues and navigating complex regulatory environments to develop customized solutions to improve clients' preparedness and response. We assess the types of data our clients use, ensure their service providers have and comply with stringent cyber security requirements and determine which data privacy requirements apply, such as HIPAA, FCRA, GDPR, PCIDSS, RedRAMP, etc. By securing breaches and determining which laws apply, we are able to provide clients with clear guidance on how to respond and recover.

Our attorneys are IAPP CIPP/US and Microsoft MCSE certified with many years of hands-on experience dealing with cyber security and data privacy.

Domestic and International Regulatory Compliance

We guide our clients through filings and compliance with CFIUS, ITAR/EAR, OFAC, NISPOM, FCC, and other applicable laws and regulations.

Government Contracts

We have significant experience helping clients negotiate prime and sub-prime contracts to improve security, reduce risks and decrease costs. We help clients comply with complex contract and regulatory requirements needed to retain their current contracts and increase their chances of winning more business. By protesting improper awards and Government errors, we increase our clients' revenue through specific relief, corrective actions and re-competes.

Hospitality and Retail

We support clients in the Hospitality and Retail industries by reviewing IT contracts for (i) cybersecurity, (ii) physical security and (iii) theft prevention.

International

Our International Practice Group advises clients on a wide range of matters including: mergers and acquisitions, asset purchases or sales, joint ventures, contracts with foreign parties, foreign investments, international project finance, opening overseas offices, outsourcing, supply agreements, franchise agreements, regulatory compliance in foreign countries, risk assessment and international due diligence. We also have extensive experience assisting companies who contract with foreign governments, such as in public-private partnerships, social impact investing, project finance, and democracy and governance projects.

Real Estate

Some of the work our team performs for real estate industry clients includes negotiating leases for Government Contracts with specific security compliance requirements.

SAFETY Act Protections

We help clients limit or avoid liabilities by implementing and using SAFETY Act designated and certified products and services. We assess current and potential future risks in key areas, deliver a combined report and recommend next steps needed to comply with laws, regulations and contracts.

Technology

We negotiate complex technology agreements to ensure our clients' security products and services are developed and delivered on time and within budget. We assess the relative strengths in disputes and settle conflicts while saving money, avoiding litigation and ensuring continued business operations.

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