SHULMAN ROGERS

Donald R. Rogers

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Founding Partner | Shareholder Emeritus

Don Rogers built a distinguished career as a business-minded attorney and trusted advisor to entrepreneurs, executives and growth-oriented companies. He was widely known for his ability to understand how businesses operate in practice and for helping clients structure, negotiate and close complex transactions with an eye toward long-term success.

Throughout his career, Don advised startup, early-stage and mature companies across a broad range of industries. Clients valued his practical, hands-on approach to mergers and acquisitions, tax and business planning, employee equity arrangements and succession planning. His work included representing privately held companies in significant transactions, such as the sale of Central Wholesalers, Inc. to Lowe's Enterprises, and advising emerging companies on substantial financing transactions involving private equity, venture capital and strategic investors.

Don's background in finance, tax and accounting, combined with decades of transactional experience, enabled him to serve as more than legal counsel. He regularly helped clients secure critical resources, evaluate strategic opportunities and plan for growth, liquidity and successful exits. His reputation as a "deal maker" reflected his ability to balance legal rigor with commercial realities and collaborative problem-solving.

BAR & COURT ADMISSIONS

District of Columbia

Maryland

EDUCATION

Georgetown University Law Center, M.L.T. in Taxation, 1975

Georgetown University Law Center, J.D., 1970, Georgetown Law Review

Hunter College, B.S. in Accounting, 1967

In addition to his client work, Don served on the boards of directors of numerous companies, including as a founding director of Eagle Bancorp, a highly successful community bank in the Washington metropolitan area. His leadership and interpersonal skills played a key role in helping founders align interests and build durable business relationships.

Don was also deeply engaged in civic and philanthropic leadership. As Chairman of the EagleBank Foundation, he helped raise millions of dollars to support cancer research and provide assistance to patients. His contributions to the fight against breast cancer were formally recognized in 2012, reflecting a career marked not only by professional achievement, but by meaningful community impact.

Recognition

- The Best Lawyers in America, 2024
- Martindale-Hubbell AV Preeminent Rating