

## J. Darrel Barros

Shareholder

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Darrel Barros has a proven record of guiding complex business and legal transactions to successful completion. Clients rely upon him to help them achieve strategic and operational objectives in fast-paced, dynamic environments.

A senior business executive and a corporate attorney, Darrel brings a unique blend of skills to every situation. His extensive experience in finance and business consulting enables him to quickly assimilate and understand all aspects of a business and determine the best path forward. He has a knack for fostering entrepreneurship by empowering leaders and positioning each team member to utilize their strengths in order to be successful.

Prior to joining Shulman Rogers, Darrel led an early-stage communications and media-focused venture capital fund with \$250M under management. He assumed responsibility for leading the portfolio management team and running all aspects of the day-to-day business, as well as identifying private investment opportunities, developing investment theses, conducting financial and operational diligence and managing investments on behalf of stakeholders.



### Bar & Court Admissions

District of Columbia

Michigan

### Education

University of Michigan  
School of Law, J.D., 1995

Dartmouth Amos Tuck  
School of Business,  
M.B.A., 1992

Tufts University, B.S., 1983

Darrel has significant experience in evaluating investment and partnering opportunities, making him a logical advisor in the startup and emerging growth arena. He supports clients and their companies through strategic plan development, performance measurement and optimization, enhanced use of technology and intelligence and the development of customized tools and processes to drive efficiencies and ROI.

## **Testimonials**

### ***Bruce Barshop (President, Barshop Ventures, LLC)***

*“I have worked with Darrel as our attorney and trusted legal advisor on various deals for over two decades, and his expertise and dedication are top-notch. His exceptional legal instincts, combined with his previous experience as a venture investor, enable him to provide a unique set of skills that few corporate attorneys possess. Darrel’s ability to communicate complex ideas in a clear manner further enhances his effectiveness. I highly recommend Darrel and his team at Shulman Rogers to any venture capital or private equity investors seeking top-tier, highly qualified legal representation.”*

### ***Derek Jones (Vice Chairman, Grosvenor Capital Management)***

*“Throughout my career, I have collaborated with numerous lawyers, yet few match Darrel’s expertise, dedication, and well-rounded capabilities. His unique background as a venture capital fund manager and entrepreneur endows him with insights that many lawyers lack, even partners at large law firms. Darrel has participated in investment committee meetings, served on numerous company Boards of Directors, and has*

*taken on executive roles in several companies. This extensive involvement gives him a depth of understanding that most attorneys do not have. As a friend and a professional, I rely on Darrel's astute legal advice and wholeheartedly recommend him to any early or mid-stage company or venture/PE fund seeking exceptional legal counsel."*

***Tony Thomas (Managing Director, Harbor Bankshares Capital Corporation)***

Darrel has been an integral part of my legal advisory team since his early days as a transactional attorney at DLA Piper. His outstanding legal representation made such a significant impact on the senior partner of Syncom Venture Partners, that we exclusively engaged his services for both our fourth and fifth venture funds. More recently, Darrel and his team at Shulman Rogers played a crucial role in my current firm's investment in an airport terminal renovation project, and we were thoroughly impressed with their performance. We plan to continue relying on Darrel for future investment projects whenever possible due to his expertise, dedication, and cost efficiency.

***Stephen Baldi (CEO, Baldi Management Group)***

As an early-stage company in the food service industry, I needed an attorney who could grasp the intricacies of my business and aspirations for future growth. Darrel was highly recommended by one of my business consultants, and he exceeded my expectations. Trust, transparency, and effective communication are paramount to me,

and Darrel excels in all these areas. Our discussions about legal matters provide me with a sense of security and the comfort of dealing with a trusted advisor and a friend who prioritizes my best interests. If you are in the process of interviewing attorneys, make sure to consider Darrel on your list.

***Jesse Christopher (CEO, Longevity )***

We are extremely pleased with our decision to transition to Darrel and the NEXT team several years ago. Since the transition, Darrel has become our primary contact at Shulman, and over time, he has evolved into a trusted advisor in legal and business matters. We have found him to be a seasoned professional whose judgment has become invaluable to us across all legal aspects of our business. Darrel's experience and expertise have greatly contributed to the success of our capital-raising endeavors. We plan to continue and look forward to navigating complex healthcare legal landscapes together.