



Ricardo N. Jackman

Of Counsel

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Clients come to Ricardo Jackman when they need an attorney well versed in all phases of sports and entertainment law. They stay with him because he gets the job done. Ricardo is a highly versatile, results-oriented lawyer with more than 20 years of experience in transactional, business and corporate law. He has exceptional contract negotiation skills, having successfully negotiated contracts and business deals totaling in excess of \$30 million on behalf of clients.

Ricardo has worked with professional athletes and entertainers for more than two decades, handling all of their legal needs and acting as a trusted advisor and conduit to sources. Representations include production deals (both musical and TV/Film), recording contracts, Executive Producer and Producer credits, live performance agreements, agency agreements, modeling agreements, acting agreements, appearance agreements, sponsorship agreements, endorsement and marketing deals. He has successfully negotiated deals with entities such as: Nike, Adidas, Under Armour, Netflix, ABC, Showtime, Universal Pictures, Def Jam Records, Interscope Records, J Records, Bad Boy Records, Roc Nation, Crown Royal and Ciroc, to name a few.

Legal work for his clients takes many forms, from drafting and review of contracts and contractual interpretation to business establishment, corporate governance and trademark issues. Ricardo's dynamic writing and oral communication skills coupled with his comfort working in a team setting enables him to act collaboratively and reach a favorable outcome, regardless of the issue.

Ricardo's clients trust his judgment and often rely upon him to coordinate the full range of their legal and business matters and to interface with CPAs, wealth managers, insurance agents and realtors. In addition to supporting their careers as athletes and entertainers, Ricardo also provides sage business advice and forward thinking strategies to prepare clients for their lives post-career.

Ricardo is active with both the American Bar Association and Maryland State Bar Association Sports and Entertainment Sections. With a personal sense of responsibility to give back to the community, he is a member of the Alfred Street Baptist Church. A lifelong sports enthusiast, he also donates time to attend educational career days, to illustrate to children that it's possible to parlay your love of sports and music into a career that doesn't involve a field or stage.

Practice Areas

- Sports and Entertainment Law
- Business and Financial Services

Industries

- Sports and Entertainment

Education

- New England Law, J.D., 1999
- University of Maryland, B.A., 1995