



## Simon M. Nadler

12505 Park Potomac Avenue  
6th Floor  
Potomac, MD 20854

T (301) 255-0555  
F (301) 230-2891  
snadler@shulmanrogers.com

As a partner in the Business and Financial Services Department, Simon M. Nadler works closely with his clients to help them achieve their business objectives in many different situations, including mergers and acquisitions, venture capital/angel investor financings, and general corporate matters. He regularly counsels Boards of Directors and senior executives on a wide variety of day-to-day business and corporate issues.

Mr. Nadler's transactional experience includes negotiating and facilitating all aspects of corporate transactions, from negotiating and drafting the letter of intent, reviewing and completing the due diligence process, negotiating and drafting the purchase agreement and related agreements, including earn-outs and other contingent payments, and closing the transaction. His experience includes representing clients across industry segments, including technology, wholesale distribution, insurance and publications/trade shows.

He also has significant experience in working with start-up companies, including forming and structuring those companies, preparing employment agreements and bonus and stock option plans, as well as resolving disputes among partners. In addition, Mr. Nadler negotiates and drafts many other kinds of agreements, including manufacturing and distribution agreements, marketing and service agreements, intellectual property licensing and distribution agreements and software development agreements.

### PRACTICE AREAS

Business and Financial Services  
Business Planning  
Corporate Finance  
Finance/Capital Markets  
Mergers and Acquisitions  
Securities  
Start-Up Companies

### EDUCATION

The George Washington University Law School, Washington, District of Columbia, 1995, J.D., *Honors: With Honors*  
American University, 1992, B.S., *Honors: With Honors*

### BAR & COURT ADMISSIONS

District of Columbia  
Florida  
Maryland

Simon M. Nadler (Continued)

Representative clients come from various industry sectors, including technology, wholesale distribution, insurance, retail, restaurants and biotechnology.

He has lectured to various groups on business transactions, the formation and organization of companies, employment and compensation agreements and general corporate matters affecting the day-to-day business operations of companies.

Mr. Nadler received his B.S., with honors, from The American University and his J.D., with honors, from The George Washington University Law School. He is a member of the Maryland, District of Columbia and Florida bars.

#### **NEWS**

Ready to Sell Your Business?

#### **SEMINARS & SPEAKING ENGAGEMENTS**

Lecturer, Business Transactions and the Formation and Organization of Companies

#### **PROFESSIONAL & COMMUNITY AFFILIATIONS**

Maryland State Bar Association, Business Law Section, Member

American Bar Association, Business Law and Science and Technology Sections, Member

#### **HONORS & AWARDS**

Winner, American Trial Lawyers Association Trial Competition

Eastern Regional Winner, George Washington University Student Trial Lawyers Association Trial Competition