



## Ira E. Hoffman

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6th Floor  
Potomac, MD 20854

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Ira E. Hoffman is a nationally known legal adviser, advocate, author and speaker on government contracts, export controls, and other international law issues. He is the editor of The Annotated Export Administration Regulations Desk Reference (West, 2011); a director of the Public Contracting Institute, LLC; the lead instructor for the Federal Publications Seminars/West “International Government & Commercial Contracting” course; an expert panelist on government contracts and export controls for the Legal Research Network’s Ethics & Compliance Alliance; and has taught International Trade Law and European Union Law as an adjunct professor at the George Mason University School of Law.

Mr. Hoffman, who is Chair of the Firm’s Government Contracts and International Practice Groups, has been practicing law for more than 25 years, focusing on the areas of government contracts, national security law, international trade law, international procurement, complex civil and administrative litigation, and alternative dispute resolution. During that time, Mr. Hoffman has advised clients on bid protests, Requests for Equitable Adjustment (REA) and claims under the Contract Disputes Act (CDA), ethics and compliance, the False Claims Act (FCA), the Federal Acquisition Regulation (FAR), the Defense FAR Supplement (DFARS) and other agency FAR supplements, the Arms Export Control Act (AECA) and its International Traffic in Arms Regulation (ITAR), Foreign Military Sales (FMS), Foreign Military Financing (FMF), and Direct Commercial Contracts (DCC) programs, the Export Administration

### PRACTICE AREAS

Government Contracts  
International Practice  
Commercial Litigation  
Israel Practice

### EDUCATION

University of Miami  
School of Law, Coral  
Gables, Florida, 1983,  
J.D., Cum Laude; Law  
Review  
  
London School of  
Economics, 1975, M.Sc  
(Econ)  
  
University of Michigan,  
1973, B.A.  
  
Hebrew University of  
Jerusalem, School for  
Overseas Students, 1972

### BAR & COURT ADMISSIONS

District of Columbia  
Florida  
Maryland

Ira E. Hoffman (Continued)

Regulations (EAR), the Office of Foreign Assets Controls (OFAC) sanctions programs, the Buy American Act (BAA), Trade Agreements Act (TAA), Trading with the Enemy Act (TWEA), International Emergency Economics Powers Act (IEEPA), Foreign Agents Registration Act (FARA), Lobbying Disclosure Act (LDA), Byrd Amendment, Foreign Corrupt Practices Act (FCPA) and anti-corruption conventions, anti-boycott compliance, Anti-Assignment Act and novations, suspension and debarment, audits and internal investigations, intellectual property rights, mergers & acquisitions, small business programs (*e.g., the 8(a), Service-Disabled/Veteran-Owned (SDVO), Women-owned Small Business (WOSB), and HUBZone programs*), teaming agreements, joint ventures, mentor-protége agreements, Administrative Procedure Act (APA), Freedom of Information Act (FOIA), Federal fiscal law, cost allowability, security clearances, Foreign Ownership, Control and Influence (FOCI), international compliance, and other U.S. and international procurement issues.

Mr. Hoffman has represented clients in bid protests, claims, disputes, and negotiations with the U.S. Government in U.S. District Courts, the U.S. Court of Federal Claims, U.S. Courts of Appeals, the Government Accountability Office (GAO), Boards of Contract Appeals (ASBCA & CBCA), the FAA's Office of Dispute Resolution for Acquisition (ODRA), the Departments of Defense (various components), Commerce (BIS, ITA & NOAA), State (DDTC), Treasury (OFAC), Homeland Security (CBP & ICE), Energy, Labor, Health & Human Services (CMS), Housing & Urban Development, Transportation (FHWA & MARAD), and Veterans Affairs; and with the General Services Administration (GSA), NASA, National Science Foundation, Office of Personnel Management (OPM), the Small Business Administration (SBA), U.S. Agency for International Development, U.S. International Trade Commission (USITC), and the U.S. Postal Service.

U.S. Court of Appeals,  
10th CircuitU.S. Court of Appeals,  
11th CircuitU.S. Court of Appeals,  
4th CircuitU.S. Court of Appeals,  
District of Columbia  
CircuitU.S. Court of Appeals,  
Federal CircuitU.S. Court of Federal  
ClaimsU.S. District Court for the  
District of ColumbiaU.S. District Court for the  
District of Maryland**HONORS &  
AWARDS**

Law Review

Phillip C. Jessup  
International Moot Court  
TeamCourt Law Clerk, U.S.  
Court of Appeals for the  
D.C. CircuitAdjunct Lecturer in Law,  
George Mason University  
School of Law*Who's Who in American  
Law*Appointed to the  
Executive Advisory  
Council of the National  
Contract Management  
Association (NCMA).

Ira E. Hoffman (Continued)

Mr. Hoffman's clients have ranged from defense contractors (*e.g.*, General Dynamics' Electric Boat, Raytheon's E-Systems, Techno Sciences, PE Systems), to civilian contractors (*e.g.*, PeopleSoft, Cotton & Company, Camber Corp., GlobalNet Services, Inc., Fox RPM), to foreign contractors (*e.g.*, Hexagon AB, CAE, MacGregor (FIN) Oy, Israel Aerospace Industries, Israel Military Industries, El-Op, Elbit, Rafael).

Before joining Shulman Rogers, Mr. Hoffman served as a Court Law Clerk at the U.S. Court of Appeals for the District of Columbia Circuit; as Counsel to the Vice Chairman of the U.S. International Trade Commission; and as Counsel to the Israeli Ministry of Defense Mission to the United States. He also practiced with the nationally prominent large law firms Fried Frank and Howrey & Simon.

#### **NEWS**

Iran Sales Sink Allot as Lawmaker to Seek Investigation: Israel Overnight

Ira Hoffman authors "Recent Trends and Future Challenges for Government Contractors," in the book *Inside the Minds: The Impact of Recent Changes in Government Contracts*

Shulman Rogers Attorney Wins GAO Bid Protest

Ira Hoffman edits *The Annotated Export Administration Regulations Desk Reference*

Ira Hoffman appointed to the Executive Advisory Council of the National Contract Management Association

Shulman, Rogers, Gandal, Pordy & Ecker, P.A. Announces New Shareholders

Ira Hoffman Gets the Air Force to Award a Contract to a Firm Client

Air Force Stands Down

#### **PUBLICATIONS**

*The Annotated Export Administration Regulations Desk Reference*  
(editor, West 2012)

"Recent Trends and Future Challenges for Government Contractors," in *Inside the Minds: The Impact of Recent Changes in Government Contracts* (Aspatore 2011)

"New Compliance Issues and Requirements in Government Contracting," in *Inside the Minds: Government Contracts Compliance* (Aspatore 2011)

Ira E. Hoffman (Continued)

*International Compliance: Mitigating Risk in FCPA and Other Cross-Border Transactions* (co-author with Jacob Frenkel), 43 Maryland Bar Journal No. 4 at 33 (July/August 2010)

*Export Controls and Economic Sanctions*, (co-author), 42 Int'l Law. 301, 2008

*Blowing the Whistle on Terror Funding*, Baltimore Sun, 21A (Sept. 2, 2005)

*Strategic Application of the New DFARS Rule on Rights in Technical Data and Computer Software to Major Defense Acquisition Systems*, The Clause, April 1996

*Legislative Regulation of Campaign Financing After "Citizens Against Rent Control v. City of Berkeley": A Requiem*, 36 U. Miami Law Review, 563, 1982

*Economics Sections*, Africa Contemporary Record, Vols. X-XII, 1981-1983

*Economics Sections*, Middle East Contemporary Survey, Vols. I-III, 1980-1982

## EVENTS

### LUNCHEON SPEAKER SERIES

February 14, 2012

MSBA Business Law Section International Law Committee

March 10, 2011

U.S. Export Control Reforms: An Update

February 24, 2011

A Course in Recent Government Contracting Issues

January 18, 2011

Ethics and Mandatory Disclosures in Government Contracting

June 17, 2010

Asian American Business Conference

June 8, 2010

International Traffic in Arms Regulation

April 13, 2010

International Government and Commercial Contracting

March 23, 2010

Ira E. Hoffman (Continued)

Leveraging Federal Funding  
March 10, 2010

International Government Procurement Webinar  
January 19, 2010

### **SEMINARS & SPEAKING ENGAGEMENTS**

Webcast on "International Commercial Contracting" for Federal Publications Seminars/West LegalEdCenter, Dec. 16, 2009

Webcast on "International Government Procurement" for Federal Publications Seminars/West LegalEdCenter, Dec. 8, 2009

Webcast on "Do You Really Comply with the 'Deemed Export' Rules?" for the Legal Research Network's Ethics & Compliance Alliance, Dec. 3, 2009

Seminar on "Current Status of the Recovery Act" with Watkins Meegan, Sept. 17 & Oct. 2, 2009

Webcast on "Government Contracting and the False Claims Act Amendments: Why Ethics Compliance is More Important than Ever" for the Legal Research Network's Ethics and Compliance Alliance, Aug. 26, 2009

Seminar on "Changes & Equitable Adjustments in Government Contracts" for Federal Publications Seminars/NCMA Ft. Worth, May 20-21, 2009

Seminar on "Strategic Alliances: Avoiding Legal Pitfalls" for the Women Presidents' Education Organization, May 14, 2009

Seminar on "Succeeding as a Government Contractor in a Challenging Economy" with Columbia Bank, Feb. 2, 2009

Panelist, "Teaming Agreement/Partnership - If It Sounds Too Good to be True...." , Montgomery County Department of Economic Development, Small Business Assistance Conference, May 29, 2008

Lead Instructor, Federal Publications Seminars/Thomson-Reuters/West, "International Government & Commercial Contracting"

Adjunct Lecturer in Law, George Mason University School of Law, International Trade Law

Adjunct Lecturer in Law, George Mason University School of Law, European Union Law

Lecturer, National Contract Management Association, "Changes and Requests for Equitable Adjustments"

Ira E. Hoffman (Continued)

Lecturer, American Bar Association, General Practice Section Annual Meeting, "The Federal Government's Growing Purchases of Commercial Items and Services"

Lecturer, Federal Publications, Inc., "Foreign Military Sales"

Instructor, London School of Economics, "Structure of International Society"

Instructor, London School of Economics, "Foreign Policy Analysis"