



Douglas K. Hirsch

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Douglas Hirsch serves as the Chairman of the Firm's Leasing Practice Group, with an emphasis on office and retail leasing and complex real estate and commercial transactions. He also has extensive experience in land acquisitions, ground leases, sale and leaseback transactions and construction contracts, as well as management and brokerage agreements.

Representative transactions on which he has worked include:

- Representing a national law firm in connection with new lease for 69,000 square feet of space in Washington, D.C.
- Representing owner in re-leasing/selling a portfolio of "Big Box" stores to grocery stores, home furnishing stores and other retail tenants
- Representing property owner in negotiating long term ground lease with a recognized local developer
- Representing owner of multi-building medical complex in leasing medical offices
- Representing franchisee of national restaurant chain in leasing numerous restaurant locations

PUBLICATIONS

"Health Care Dilemma - Leasing of Space as a Medical Outpatient Center", *Commercial Lease Law and Strategy*, July 1994

PRACTICE AREAS

Commercial Leasing
Distressed Assets
Distributed Antenna Systems (DAS)
Landlord/Tenant
Real Estate
Tower Group
Transactions (Acquisitions and Dispositions)

EDUCATION

The George Washington University Law School, Washington, District of Columbia, 1984, J.D., *Honors: With Honors*
University of Virginia, 1981, B.A., *Honors: With High Honors; Honors: Phi Beta Kappa*

BAR & COURT ADMISSIONS

District of Columbia
Maryland

Douglas K. Hirsch (Continued)

"Guiding the Court - Don't Underestimate Bankruptcy Clauses in Commercial Leases", Commercial Lease Law and Strategy, April 1997

SEMINARS & SPEAKING ENGAGEMENTS

Lecturer, Georgetown University Law Center, Commercial Leasing Institute

PROFESSIONAL & COMMUNITY AFFILIATIONS

Maryland Bar Association

District of Columbia Bar Association

American Bar Association

Montgomery County Bar Association

International Council of Shopping Centers

Greater Washington Commercial Association of Realtors