

DISTRIBUTED ANTENNA SYSTEMS (DAS)

Shulman Rogers is uniquely qualified to assist clients with regard to their implementation of Distributed Antenna Systems (DAS). The Firm's expertise stems from a pool of attorneys with experience on all matters relevant to DAS implementation, including radio propagation, leasing and Leadership in Energy and Environmental Design (LEED) compliance. As counsel to DAS manufacturers, DAS implementation companies and municipalities implementing DAS and LEED requirements, Shulman Rogers is able to bring knowledge and experience to technical issues involved in DAS implementation.

Further, the work of the Firm in its representation of landlords, tenants, investors, subtenants, management companies and real estate brokers, in all aspects of leasing, enables the Firm to assist on any DAS issues that arise. Firm personnel working on DAS or tower leasing issues include the following: Alan Tilles, Chair of the Firm's Telecommunications Group, has extensive experience in the radio propagation area of wireless radio regulation. Mr. Tilles' representation includes tower owners, tower lease holders and manufacturers of antennas and antenna systems. Further, as counsel to a variety of municipalities, Mr. Tilles has had experience with various municipal ordinances requiring in-building coverage for public safety users. Mr. Tilles has also served as counsel to PCIA—The Wireless Infrastructure Association, since 1984.

In the area of leasing, Doug Hirsch, Chair of the Firm's Leasing/Brokerage Practice Group, brings a crucial element to DAS representation. Mr. Hirsch has extensive experience in land acquisitions, sale and lease-back transactions, construction contracts and financing transactions. As entities seeking to implement DAS often face environmental and political obstacles, collocation within facilities for wireless communication needs is the norm. For a DAS

PRACTICE CHAIR

Alan S. Tilles

ATTORNEYS

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implementation company represented by competent counsel, leasing is a crucial element in a successful venture.