

## INTERNATIONAL PRACTICE

Shulman Rogers' International Practice Group serves the needs of a variety of industries conducting business in the expanding global economy. The Group's attorneys advise both U.S. clients entering international markets as well as foreign companies establishing and maintaining a presence in the United States, and have significant experience in a wide range of international issues, including but not limited to:

### **U.S. Laws Enabling International Government Contracting**

- Foreign military sales
- Foreign military financing
- Direct commercial sales
- Security cooperation (Section 1206)
- Other foreign assistance programs
- U.S. laws affecting international government and commercial contracting

### **Laws Affecting Government Contracts**

- Buy American Act
- Trade Agreements Act
- Free trade agreements

### **U.S. Export Controls**

- International Traffic Arms Regulation (ITAR)
- Export Administration Regulation (EAR)
- Foreign Assets Control Regulation (OFAC Embargoes)
- International Emergency Economic Powers Act

### **Laws Affecting Imports Into the U.S.**

### PRACTICE CHAIR

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INTERNATIONAL PRACTICE (Continued)

- U.S. Customs laws and procedures
- Remedies for unfair trade practices (anti-dumping, countervailing duty and Section 337 (protection against imports infringing U.S. patents, copyrights and trademarks))

**U.S. International Trade Compliance**

- Foreign Corrupt Practices Act
- Anti-boycott regulations
- USA Patriot Act
- Immigration, including international transfer of personnel, work visas, permanent residence and citizenship;
- Customs and border protection
- Agent fees
- Enforcement

**Multilateral Regimes Affecting International Government Contracting**

- WTO agreement on government procurement
- Government procurement under NAFTA

**Multilateral Export Control Regimes**

- Wassenaar Arrangement
- Nuclear Suppliers Group
- Missile Technology Control Regime
- Australia Group
- Technical Advisory Committees
- Anti-Bribery Conventions

**International Commercial Contracting**

- UN Convention on the International Sale of Goods
- Incoterms
- Currency issues

## INTERNATIONAL PRACTICE (Continued)

- Payment issues
- International tax issues
- Intellectual property rights
- Offsets and countertrade
- International disputes and alternative dispute resolution

**Choosing the Dispute Resolution Method**

- Litigation
- Mediation
- Arbitration

**Subjects for Arbitral Provisions in Pre-Dispute Contracts**

- Choice of law
- Choice of geographic forum
- Choice of language
- Choice of arbitrator or mediator
- Contractual arbitration procedures
- Recognition and enforcement of the arbitral award

**Other International Practice Issues**

- Foreign Agents Registration Act
- CFIUS
- Foreign Ownership, Control and Influence (FOCI)

Shulman Rogers is also the U.S. East Coast representative of “LawRope,” an international association of law firms throughout the world. The Firm’s membership in LawRope enables it to offer expertise in matters of local law on behalf of Shulman Rogers’ clients. This allows the Firm to offer “international one-stop shopping” to its clients. Clients doing business in India or China, for example, rely on us to handle any transaction from beginning to end, including assistance on U.S. trade law issues, establishing a local affiliate, and dealing with U.S. and foreign tax issues.

INTERNATIONAL PRACTICE (Continued)

In addition, Firm attorneys also teach the “International Government & Commercial Contracting” course for the prestigious seminar company and publisher, Federal Publications/West LegalWorks.

**PUBLICATIONS**

Export Controls and Economic Sanctions